



Valley City-Barnes County
Development Corporation
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Valley Development Group
Roundtable
4 Cornerstones

1) Sheyenne Valley Growth
Alliance

2) Valley City State
University

3) Quality of Place

4) Partnerships

Valley City, North Dakota
A place where business is
great...and so is life!

Enjoy our space...to learn, to
thrive, to succeed, to be
profitable, and to have fun.

Reach Further!

Valley Development Group Newsletter

October 2008

At our annual meeting in May of this year, a recap of economic activity showed 100 more jobs compared to May 2007 among primary sector businesses. These are net new jobs to our area and represent opportunities for growth. The following business and economic summary might be helpful as you consider plans and potential investment.

Statistics:

1. Existing home sales from January 1 through September 30, 2008—99
2. New home construction—14—\$2.6 Million (bldg permits)
3. All new construction—\$11 Million (bldg permits)
4. First quarter 2008 (State Tax Department—Research)
Taxable sales and purchases for Valley City—up 22.21%
Taxable sales and purchases for Barnes County—up 21.67%
5. Second quarter 2008—Estimated (State Tax Department—Research)
Taxable sales and purchases for Valley City—up 15%
Taxable sales and purchases for Barnes County—up 15%

Primary Sector Business Growth:

Eagle Creek

1. Employs 100 people
2. Average annual payroll of about \$4.5 Million
3. Goal—200 people
4. On-site consultants at the customer's location will decrease due to cost. This will increase demand on the Project Centers in Valley City and SD.
5. Second building in Technology Park (2009-2010)

John Deere Seeding Group

1. Currently employs about 350 people
2. Annual payroll in 2008 of \$11 Million
3. Hiring 50-75 production employees and 25 staff immediately
4. Wage increase of 18 percent announced October 2nd
5. Potential addition to the building in 2009
6. Potential growth to 500 employees and \$18 Million in annual payroll alone

Malach USA

1. Currently employs 31 with 4 openings today all in operations/management
2. Growth to 50 to 60 employees in two to three years
3. Two years ahead of projections in sales and employment

Other primary sector businesses

1. Parker Vansco—employs 43 people with new business growth developing due to new owner, Parker Hannifin
2. Pizza Corner Inc—120 employees
3. Drug Plastics & Glass—60 employees
4. Tri W-G Inc.—14 employees
5. FEI—20 employees
6. Forte USA—4 employees after one year (goal was 10 to 15 employees in 3 years)
7. Blue Cross/Blue Shield—11 employees
8. Alliance Pipeline—8 employees in VC and Barnes County
9. TransCanada/Keystone Pipeline—expect 10 employees long term in VC with wages ranging between \$50,000 to \$75,000; permanent offices
10. Florida Power & Light—expect 4 to 6 employees long term in Barnes County

Community Growth

Valley City State University

1. Enrollment increase
2. Greatest growth areas—graduate program and science/fish and wildlife
3. Capital construction project(s) - favorable response from State Board of Higher Education for science building addition but needs legislative approval
4. Additional enrollment growth through athletics

Other Activity

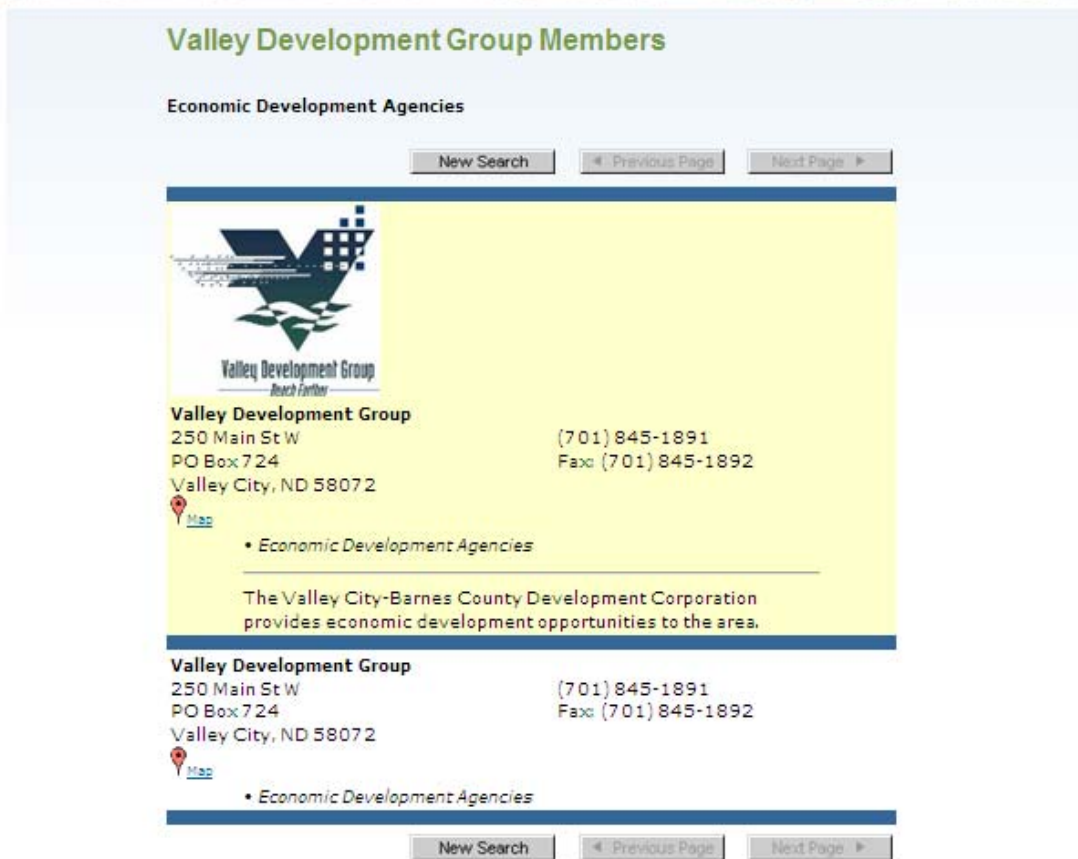
1. Other major employers in healthcare, construction and professional services are also looking for talent
2. Nursing program—partnership including VCSU, MSU-Bottineau, VC Area Career & Technology Center, Sheyenne Care Center and Mercy Hospital. The program involves educational courses and clinical training to secure LPN and RN degrees
3. National Guard readiness and maintenance facility—30 to 35 acres and potentially 25 employees. Expect construction in 2012.
4. Correctional center—need still exists, exploring options
5. Audi project—Arts Center
6. Sheyenne Valley—tourism growth including retail and service tourism businesses
7. Viking Drive Project—revisit program in 2009 relative to scope, investment, timeline, etc.
8. A Living and a Life Marketing Campaign—launched May 5, 2008. Involved may public and private sector partners. Goal is \$200,000 over three years

Regional Projects

Other regional projects that impact our growth include the Spiritwood Energy Park, Casselton ethanol park, Goodrich and other primary sector businesses in Jamestown.



Sign up for your new enhanced website listing with your membership renewal



The screenshot shows a web page titled "Valley Development Group Members" under the heading "Economic Development Agencies". It features a search bar with "New Search", "Previous Page", and "Next Page" buttons. The main content area displays a listing for "Valley Development Group" with the following details: 250 Main St W, PO Box 724, Valley City, ND 58072. Contact information includes phone number (701) 845-1891 and fax (701) 845-1892. A map link is provided. Below the listing, it states "The Valley City-Barnes County Development Corporation provides economic development opportunities to the area." The listing is repeated at the bottom of the page.

A new feature of our website www.valleycitynd.com is an improved listing of Development Corporation (and Chamber of Commerce) members. Each member is listed with the business name, address, phone number, website link, a map link showing the business location, and list of categories under which your business can be found. Visitors can search alphabetically or by business category. Feedback can be provided including the number of visits to your website or map link through www.valleycitynd.com. You can sign up for an enhanced listing by adding a photo or logo and a brief listing of services. Here are samples of standard and enhanced listings. The annual cost is \$50 and can be paid with your membership renewal.

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